

Business Proposal

Non-Intrusive Inspection Systems For Scanning Low and High Density Cargoes

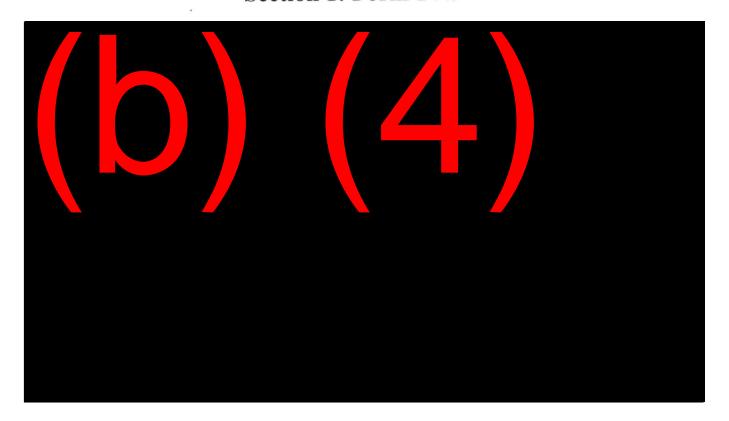
Solicitation: HSBP1005R0376



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Section 1: Form 1449



¹ Rapiscan's Certificate of Registration is attached as Exhibit A to this Proposal

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CONTRACT NO .:

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REQUISITION NUMBER 0020011251	AWARD/EFF. DATE

ADDITIONAL INFORMATION:

The U.S. Customs and Border Protection (CBP) requests proposals for contracts for imaging systems for Large Scale Non-Intrusive Inspection (NII) equipment. The equipment shall be acquired through delivery orders issued under multiple-award, indefinite delivery/indefinite quantity, non-developmental, fixed price, commercial item contracts within a base year plus four optional

The requirement is for four (4) low-energy and high-energy system configurations (fixed, mobile, rail and pallet), as specified in this solicitation. These imaging systems are for the detection of weapons of mass destruction, explosives, conventional weapons, drugs, and other contraband, concealed in steel-walled tankers, tractor trailers, towed vehicles, cargo containers, automobiles, pick-up trucks, buses, towed trailers, railcars and large pallets.

NOTE: Proposed prices are to be sumitted in the format shown in RFP Attachment 3, Contract Line Item Prices.

RFP Attachments:

- Statement of Work/Performance Specifications
- 2. Data Item Descriptions
- Contract Line Item (CLIN) Prices
- Proposal Preparation Instructions and Evaluation Criteria

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18 I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT	42a RECEIVED BY (Print)
th. SIGNATURE AND TITLE OF CERTIFYING OFFICER 41c. DATE	42b. RECEIVED AT (Location)
	42c. DATE REC'D (YY/MM/DD) 42d. TOTAL CONTAINERS

STANDARD FORM 1449 (REV. 3/2005) BACK

HSBP1005R0376 **Business Proposal**

Section 2. Representations and Certifications

CERTIFICATIONS--REPRESENTATIONS AND **OFFEROR** 52.212-3 A.22 **COMMERCIAL ITEMS (MAR 2005)**

An offeror shall complete only paragraph (j) of this provision if the offeror has completed the annual representations and certifications electronically at http://orca.bpn.gov. If an offeror has not completed the annual representations and certifications electronically at the ORCA website, the offeror shall complete only paragraphs (b) through (i) of this provision.

(a) Definitions. As used in this provision:

"Emerging small business" means a small business concern whose size is no greater than 50 percent of the

numerical size standard for the NAICS code designated.

"Forced or indentured child labor" means all work or service--

- Exacted from any person under the age of 18 under the menace of any penalty for its nonperformance and for which the worker does not offer himself voluntarily; or
- Performed by any person under the age of 18 pursuant to a contract the (2)enforcement of which can be accomplished by process or penalties.

"Service-disabled veteran-owned small business concern"

- (1) Means a small business concern
 - i. Not less than 51 percent of which is owned by one or more servicedisabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more servicedisabled veterans; and
 - ii. The management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a service-disabled veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.
- (2) Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).

"Small business concern" means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR part 121 and size standards in this solicitation.

"Veteran-owned small business concern" means a small business concern-

(1) Not less than 51 percent of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and

(2) The management and daily business operations of which are controlled by one or more veterans.

"Women-owned business concern" means a concern which is at least 51 percent owned by one or more women; or in the case of any publicly owned business, at least 51 percent of its stock is owned by one or more women; and whose management and daily business operations are controlled by one or more women.

"Women-owned small business concern" means a small business concern-

- (1) That is at least 51 percent owned by one or more women; or, in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and
- (2) Whose management and daily business operations are controlled by one or more women.
- (b) Taxpayer Identification Number (TIN) (26 U.S.C. 6109, 31 U.S.C. 7701). (Not applicable if the offeror is required to provide this information to a central contractor registration database to be eligible for award.)
 - (1) All offerors must submit the information required in paragraphs (b)(3) through (b)(5) of this provision to comply with debt collection requirements of 31 U.S.C. 7701(c) and 3325(d), reporting requirements of 26 U.S.C. 6041, 6041A, and 6050M, and implementing regulations issued by the Internal Revenue Service (IRS).
 - (2) The TIN may be used by the Government to collect and report on any delinquent amounts arising out of the offeror's relationship with the Government (31 U.S.C. 7701(c)(3)). If the resulting contract is subject to the payment reporting requirements described in FAR 4.904, the TIN provided hereunder may be matched with IRS records to verify the accuracy of the offeror's TIN.
 - (3) Taxpayer Identification Number (TIN).

[X] TIN(b) (4)
[_] TIN has been applied for.
[] TIN is not required because:
Offeror is a nonresident alien, foreign corporation, or foreign partnership that does not have income effectively connected with the conduct of a trade or business in the United States and does not have an office or place of business or a fiscal paying agent in the United States;

 Offeror is an agency or instrumentality of a foreign government; Offeror is an agency or instrumentality of the Federal Government.
 [] Type of organization. [] Sole proprietorship; [] Partnership; [X] Corporate entity (not tax-exempt); [] Corporate entity (tax-exempt); [] Government entity (Federal, State, or local); [] Foreign government; [] International organization per 26 CFR 1.6049-4; [] Other
 (5) Common parent. [] Offeror is not owned or controlled by a common parent; [X] Name and TIN of common parent: Name OSI SYSTEMS. INC. TIN:

- (c) Offerors must complete the following representations when the resulting contract will be performed in the United States or its outlying areas. Check all that apply.
 - (1) Small business concern. The offeror represents as part of its offer that it [_] is, [X] is not a small business concern.
 - (2) Veteran-owned small business concern. [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents as part of its offer that it [] is, [X] is not a veteran-owned small business concern.
 - (3) Service-disabled veteran-owned small business concern. [Complete only if the offeror represented itself as a veteran-owned small business concern in paragraph (c)(2) of this provision.] The offeror represents as part of its offer that it [] is, [X] is not a service-disabled veteran-owned small business concern.
 - (4) Small disadvantaged business concern. [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents, for general statistical purposes, that it [_] is, [X] is not a small disadvantaged business concern as defined in 13 CFR 124.1002.
 - (5) Women-owned small business concern. [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents that it [_] is, [X] is not a women-owned small business concern.
 - Note: Complete paragraphs (c)(6) and (c)(7) only if this solicitation is expected to exceed the simplified acquisition threshold.
 - (6) Women-owned business concern (other than small business concern).

- [Complete only if the offeror is a women-owned business concern and did not represent itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents that it [_] is a women-owned business concern.
- (7) Tie bid priority for labor surplus area concerns. If this is an invitation for bid, small business offerors may identify the labor surplus areas in which costs to be incurred on account of manufacturing or production (by offeror or first-tier subcontractors) amount to more than 50 percent of the contract price:
- (8) Small Business Size for the Small Business Competitiveness Demonstration Program and for the Targeted Industry Categories under the Small Business Competitiveness Demonstration Program. [Complete only if the offeror has represented itself to be a small business concern under the size standards for this solicitation.]
 - (i) [Complete only for solicitations indicated in an addendum as being set-aside for emerging small businesses in one of the designated industry groups (DIGs).] The offeror represents as part of its offer that it [_] is, [_] is not an emerging small business.
 - (ii) [Complete only for solicitations indicated in an addendum as being for one of the targeted industry categories (TICs) or designated industry groups (DIGs).] Offeror represents as follows:
 - (A) Offeror's number of employees for the past 12 months (check the Employees column if size standard stated in the solicitation is expressed in terms of number of employees); or
 - (B) Offeror's average annual gross revenue for the last 3 fiscal years (check the Average Annual Gross Number of Revenues column if size standard stated in the solicitation is expressed in terms of annual receipts).

(Check one of the following):

Number of Employees Average Annual Gross Revenues

- ____50 or fewer ___ \$1 million or less ____51-100 ___ \$1,000,001-\$2 million ____101-250 ___ \$2,000,001-\$3.5 million ____251-500 ___ \$3,500,001-\$5 million ____501-750 ___ \$5,000,001-\$10 million ____751-1,000 ___ \$10,000,001-\$17 million _____Over 1,000 ___ Over \$17 million
- (9) [Complete only if the solicitation contains the clause at FAR 52.219-23, Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns, or FAR 52.219-25, Small Disadvantaged Business Participation Program--Disadvantaged Status and Reporting, and the offeror desires a benefit based on its disadvantaged status.]

(i) General. The offeror represents that either- (A) It [_] is, [_] is not certified by the Small Business Administration as a small disadvantaged business concern and identified, on the date of this representation, as a certified small disadvantaged business concern in the database maintained by the Small Business Administration (PRO-Net), and that no material change in disadvantaged ownership and control has occurred since its certification, and, where the concern is owned by one or more individuals claiming disadvantaged status, the net worth of each individual upon whom the certification is based does not exceed \$750,000 after taking into account the applicable exclusions set forth at
13 CFR 124.104(c)(2); or (B) It has, has not submitted a completed application to the Small Business Administration or a Private Certifier to be certified as a small disadvantaged business concern in
accordance with 13 CFR 124, Subpart B, and a decision on that application is pending, and that no material change in disadvantaged ownership and control has occurred since its application was submitted.
(ii) Joint Ventures under the Price Evaluation Adjustment for Smanner Disadvantaged Business Concerns. The offeror represents, as part of its offer, that it is a joint venture that complies with the requirements in 13 CFR 124.1002(f) and that the representation in paragraph (c)(7)(i) of this provision is accurate for the small disadvantaged business concern that is participating in the joint venture. [The offeror shall enter the name of the small disadvantaged business concern that is participating in the joint
(10) HUBZone small business concern. [Complete only if the offeror represented itself as a small business concern in paragraph (c)(1) of this provision.] The offeror represents, as part of its offer, that-
date of this representation, on the List of Quantities and Business Concerns maintained by the Small Business Administration, and no material change in ownership and control, principal office, or HUBZone employee percentage has occurred since it was certified by the Small Business Administration in accordance with 13 CFR part 126; and (ii) It [_] is, [_] is not a joint venture that complies with the requirements of 13 CFR part 126, and the representation in paragraph (c)(10)(i) of this provision is accurate for the HUBZone small business concern or concerns that are participating in the joint venture. [The offeror shall enter the name or names of the HUBZone small business
venture:] Each HUBZone small business concern

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participating in the joint venture shall submit a separate signed copy of the HUBZone representation.

of the HOBZone representation
 (d) Representations required to implement provisions of Executive Order 11246-(1) Previous contracts and compliance. The offeror represents that-(i) It [X] has, has not participated in a previous contract or subcontract subject to the Equal Opportunity clause of this solicitation; and (ii) It [X] has, has not filed all required compliance reports. (2) Affirmative Action Compliance. The offeror represents that-(i) It [X] has developed and has on file, has not developed and does not have on file, at each establishment, affirmative action programs required by rules and regulations of the Secretary of Labor (41 CFR parts 60-1 and 60-2), or (ii) It has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor. (e) Certification Regarding Payments to Influence Federal Transactions (31 U.S.C. 1352). (Applies only if the contract is expected to exceed \$100,000.) By submission of its offer, the offeror certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress or an employee of a Member of Congress on his or her behalf in connection with the award of any resultant contract. (f) Buy American Act Certificate. (Applies only if the clause at Federal Acquisition Regulation (FAR) 52.225-1, Buy American ActSupplies, is included in this solicitation.) (1) The offeror certifies that each end product, except those listed in paragraph (f)(2) of this provision, is a domestic end product and that the offeror has considered components of unknown origin to have been mined, produced, or manufactured outside the United States. The offeror shall list as foreign end products those end product, "rioreign end product," and "United States" are defined in the clause of this solicitation
LINE ITEM NO COUNTRY OF ORIGIN
LINE ITEM NO COUNTRY OF CROSS
(List as necessary)
ill analysis offers in accordance with the policies and

(3) The Government will evaluate offers in accordance with the policies and

procedures of FAR Part 25.

- (g) (1) Buy American Act--Free Trade Agreements--Israeli Trade Act Certificate. (Applies only if the clause at FAR 52.225-3, Buy American Act--Free Trade Agreements--Israeli Trade Act, is included in this solicitation.)
 - (i) The offeror certifies that each end product, except those listed in paragraph (g)(1)(ii) or (g)(1)(iii) of this provision, is a domestic end product and that the offeror has considered components of unknown origin to have been mined, produced, or manufactured outside the United States. The terms "component," "domestic end product," "end product," "foreign end product," and "United States" are defined in the clause of this solicitation entitled "Buy American Act--Free Trade Agreements--Israeli Trade Act."
 - (ii) The offeror certifies that the following supplies are end products of Australia, Canada, Chile, Mexico, or Singapore, or Israeli end products as defined in the clause of this solicitation entitled "Buy American Act--Free Trade Agreements--Israeli Trade Act":

End Products of Australia, Canada, Chile, Mexico, or Singapore or Israeli End Products:

LINE ITEM NO COUNTRY OF ORIGIN
(List as necessary)
(iii) The offeror shall list those supplies that are foreign end products (other than those listed in paragraph (g)(1)(ii) of this provision) as defined in the clause of this solicitation entitled "Buy American ActFree Trade AgreementsIsraeli Trade Act." The offeror shall list as other foreign end products those end products manufactured in the United States that do not qualify as domestic end products.
Other Foreign End Products: LINE ITEM NO COUNTRY OF ORIGIN
(List as necessary)

- (iv) The Government will evaluate offers in accordance with the policies and procedures of FAR Part 25.
- (2) <u>Buy American Act--Free Trade Agreements--Israeli Trade Act Certificate</u>, <u>Alternate I (Jan 2004)</u>. If Alternate I to the clause at FAR 52.225-3 is included in this solicitation, substitute the following paragraph (g)(1)(ii) for paragraph (g)(1)(ii) of the basic provision:
- (g) (1) (ii) The offeror certifies that the following supplies are Canadian end products as defined in the clause of this solicitation entitled "Buy American Act--Free Trade Agreements--Israeli Trade Act":

Canadian End Products:

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	`	
(List as necessar	y)	

- (3) <u>Buy American Act--Free Trade Agreements--Israeli Trade Act Certificate</u>, <u>Alternate II (Jan 2004)</u>. If Alternate II to the clause at FAR 52.225-3 is included in this solicitation, substitute the following paragraph (g)(1)(ii) for paragraph (g)(1)(ii) of the basic provision:
- (g) (1) (ii) The offeror certifies that the following supplies are Canadian end products or Israeli end products as defined in the clause of this solicitation entitled "Buy American Act--Free Trade Agreements--Israeli Trade Act":

anadian or Israeli End Products:	
INE ITEM NO COUNTRY OF ORIGI	N
List as necessary)	

- (4) Trade Agreements Certificate. (Applies only if the clause at FAR 52.225-5, Trade Agreements, is included in this solicitation.)
 - (i) The offeror certifies that each end product, except those listed in paragraph (g)(4)(ii) of this provision, is a U.S.-made or designated country end product, as defined in the clause of this solicitation entitled "Trade Agreements."

(ii) The offeror shall list as other end products those end products that are not U.S.-made or designated country end products.

Other End Products:

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(List as nec	occary)		

- (iii) The Government will evaluate offers in accordance with the policies and procedures of FAR Part 25. For line items covered by the WTO GPA, the Government will evaluate offers of U.S.-made or designated country end products without regard to the restrictions of the Buy American Act. The Government will consider for award only offers of U.S.-made or designated country end products unless the Contracting Officer determines that there are no offers for such products or that the offers for such products are insufficient to fulfill the requirements of the solicitation.
- (h) <u>Certification Regarding Debarment, Suspension or Ineligibility for Award</u> (<u>Executive Order 12549</u>). (Applies only if the contract value is expected to exceed the simplified acquisition threshold.) The offeror certifies, to the best of its knowledge and belief, that the offeror and/or any of its principals--
 - (1) [_] Are, [X] are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency; and
 - (2) [_] Have, [X] have not, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: Commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, state or local government contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or Commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and
 - (3) [] Are, [X] are not presently indicted for, or otherwise criminally or civilly charged by a Government entity with, commission of any of these offenses.
 - (i) Certification Regarding Knowledge of Child Labor for Listed End Products (Executive Order 13126). [The Contracting Officer must list in paragraph (i)(1) any end products being acquired under this solicitation that are included in the List of Products Requiring Contractor Certification as to Forced or Indentured Child Labor, unless excluded at 22.1503(b).]

(1) Listed end products.

Listed End Product

Listed Countries of Origin

- (2) Certification. [If the Contracting Officer has identified end products and countries of origin in paragraph (i)(1) of this provision, then the offeror must certify to either (i)(2)(i) or (i)(2)(ii) by checking the appropriate block.]
 - [_] (i) The offeror will not supply any end product listed in paragraph (i)(1) of this provision that was mined, produced, or manufactured in the corresponding country as listed for that product.
 - [] (ii) The offeror may supply an end product listed in paragraph (i)(1) of this provision that was mined, produced, or manufactured in the corresponding country as listed for that product. The offeror certifies that it has made a good faith effort to determine whether forced or indentured child labor was used to mine, produce, or manufacture any such end product furnished under this contract. On the basis of those efforts, the offeror certifies that it is not aware of any such use of child labor.
- (j) (1) <u>Annual Representations and Certifications</u>. Any changes provided by the offeror in paragraph (j) of this provision do not automatically change the representations and certifications posted on the Online Representations and Certifications Application (ORCA) website.
 - (2) The offeror has completed the annual representations and certifications electronically via the ORCA website at http://orca.bpn.gov. After reviewing the ORCA database information, the offeror verifies by submission of this offer that the representations and certifications currently posted electronically at FAR 52.212-3, Offeror Representations and Certifications-Commercial Items, have been entered or updated in the last 12 months, are current, accurate, complete, and applicable to this solicitation (including the business size standard applicable to the NAICS code referenced for this solicitation), as of the date of this offer and are incorporated in this offer by reference (see FAR 4.1201), except for paragraphs ______.

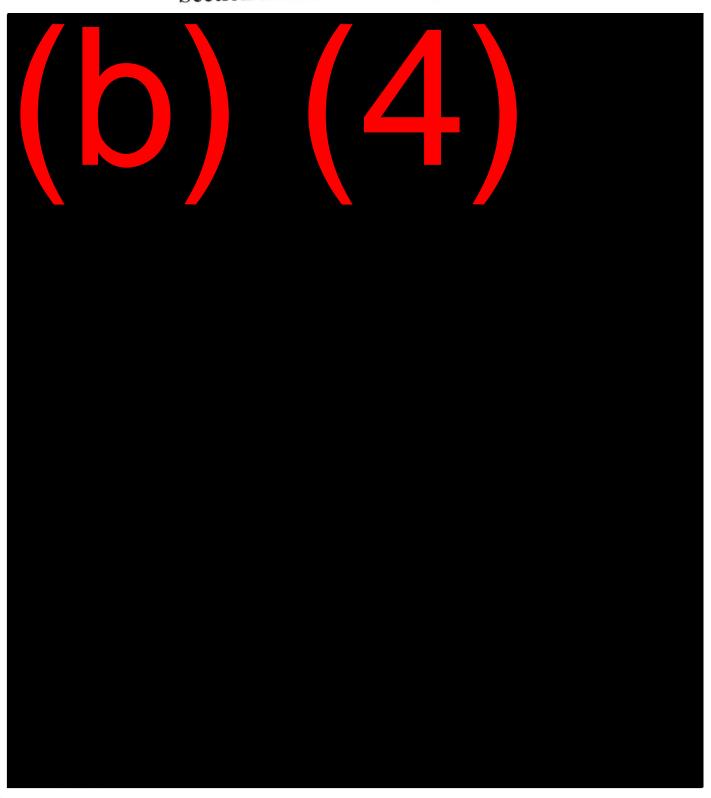
[Offeror to identify the applicable paragraphs at (b) through (i) of this provision that the offeror has completed for the purposes of this solicitation only, if any.

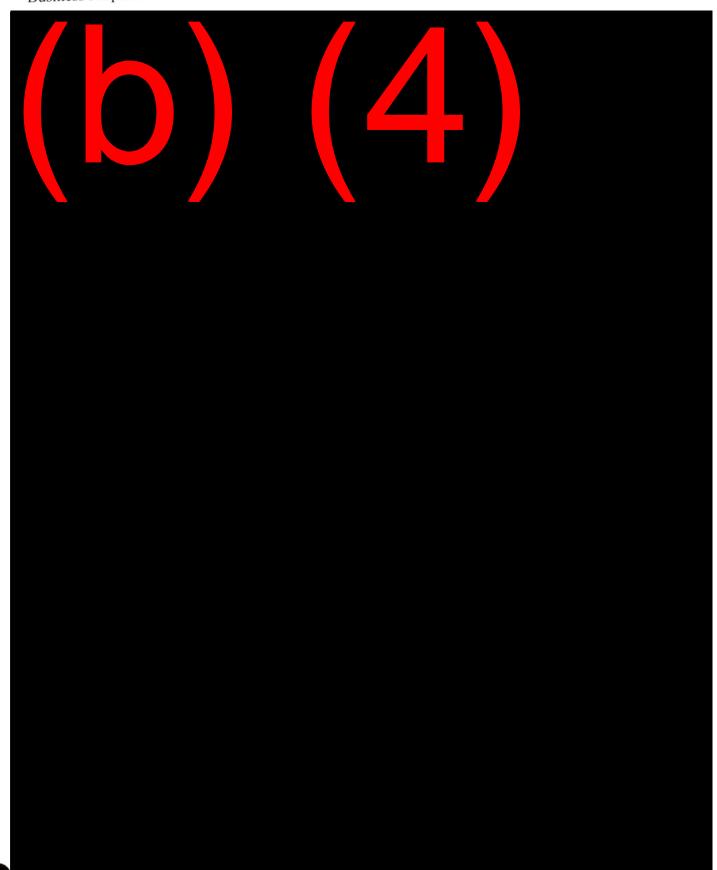
These amended representation(s) and/or certification(s) are also incorporated in this offer and are current, accurate, and complete as of the date of this offer. Page: 27 HSBP1005R0376 SECTION: A

Any changes provided by the offeror are applicable to this solicitation only,

and do not result in an update to the representations and certifications posted on ORCA.]

Section 3. Subcontracting Plan





Section 4. Financial Capability

1. Date the contracting entity was organized:

Rapiscan was founded in 1993.

2. Indicate whether the organization is a separate entity, a division, or a subsidiary corporation. If it is a division or Subsidiary Corporation, provide the name and address of the parent company.

Rapiscan is a wholly-owned subsidiary of OSI Systems, Inc., whose headquarters are located at: 12525 Chadron Ave., Hawthorne, CA 90250.

3. If a division, subsidiary, or affiliate, indicate whether functions such as purchasing, finance and accounting, budgeting, etc., are located at other than the address stated in the letterhead of the proposal.

Rapiscan has several offices worldwide (including an office in Washington D.C. which is listed in our letterhead), but its corporate and production headquarters are located at 3232 W. El Segundo Blvd., Hawthorne, CA 90250. Rapiscan's phone number is 310.978.0516.

Functions such as manufacturing, quality assurance, purchasing, finance, accounting, and budgeting are all located at Rapiscan's Hawthorne headquarters.

4. Provide the names and locations of any other divisions or subsidiaries, which will perform under the proposed contract or subcontract, if awarded.

Rapiscan has affiliates that may participate as subcontractors on this project. Rapiscan Systems High Energy Inspection Corp. (formerly known as Advanced Research and Applications Corp, "ARACOR") may participate in the development of some of our high energy x-ray products, including certain Eagle® systems. Alternate technologies, such as TNA and PFNA may be provided by Rapiscan Systems Neutronics and Advanced Technologies Corp. (formerly known as Ancore Corp.) Their addresses are as follows:

Rapiscan Systems High Energy Inspection Corp. 352 E. Java Drive Sunnyvale, CA 94089

Rapiscan Systems Neutronics and Advanced Technologies Corp. 2950 Patrick Henry Drive Santa Clara, CA 95054

5. Indicate whether or not the organization's accounting system has been approved by a government agency; if so, state the name and location of the cognizant audit agency, the name and telephone of the cognizant auditor, and the types of government contracts for which the organization's accounting system has been approved.

Rapiscan's accounting system has been approved by a government agency. The cognizant auditor's contact information is as follows:



Supervisory Auditor DCAA 1149 W. 190th St. Ste 2022 Gardena, CA 90248-4303





Exhibit A: Rapiscan Certificate of Registration



PERRY JOHNSON REGISTRARS, INC.

Certificate of Registration

Perry Johnson Registrars, Inc., has assessed the Quality Management System of:

Rapiscan Systems
3232 W. El Segundo Boulevard, Hawthorne, CA 90250 United States

(Hereinafter called the Organization) and hereby declares that Organization is in conformance with:

ISO 9001:2000

This Registration is in respect to the following scope of supply:

Design, Manufacture, Sales, Installation, and
Service of Security Screening Systems for Baggage, Parcel, Cargo, and
People Screening based on Various Non-Intrusive Inspection Technologies and Software

Such products shall be manufactured by the Organization at, or such processes or services shall be offered at or from, only the address given above. This Registration is granted subject to the system rules governing the Registration referred to above, and the Organization hereby covenants with the Assessment body duty to observe and comply with the said rules.



Perry Johnson Registrars, Inc. (PJR) 26555 Evergreen, Suite 1340 Southfield, Michigan 48076









The validity of this certificate is mandated through ongoing surveillance

Issue Date: January 04, 2004 Revision Date: April 29, 2005 Expiration Date: December 07, 2005 Certificate No: C2004-00016-R1